

Member/Operation Marketing Meeting  
June 8, 2016  
NRRRA Offices, 2101 Dover Rd., Epsom, NH

Notes

**In Attendance:** Dennis Patnoe, Lancaster; Elaine Wells, New Boston; Patrick Bowne, Dunbarton; Carol Burgess, Greenfield; Fred Garofalo, Lisbon; Matt McLain, Weare; Benji Knapp, Weare; Reggie Roy, Andover; Joan Cudworth, Hollis; Chuck Whitcher, Candia; David Hartman, Warner; Roger Rice, Lee; Lisa Stevens, BCEP; Brian Fogg, Colebrook; Joe Demers, Manchester; Steve Wheeler, Salisbury; Regan Pride, NCC; Tara Albert, NHDES

**NRRRA:** Mike Durfor, Bonnie Bethune, Mike Nork, Stacey Morrison

Gerry Cornett called the meeting to order at 9:00.

- I. **Introductions**-Group introductions were made.
- II. **Approval of Notes**-Roger Rice made a motion to accept the notes from the March 9, 2016 meeting as written. Lisa Stevens seconded the motion. The motion passed unanimously.
- III. **Market Update**- Bonnie and Mike Nork gave a brief overview of their NRRRA Roundtable Discussion from the NRRRA Annual Conference in May. This included an explanation of the NRRRA pricing guide and a reminder that it is just a guide and should not be used as a quoted price. Fibers are up a little this month: Cardboard is up \$5 which looks optimistic! In Plastics, PET is holding steady, HDPE Natural is up a little but Mixed Color is down a bit. Overall plastics are holding strong. Metal pricing is continuing to come down. Some Vendors are coming down faster than others. Schnitzer is down about \$10 from last month. Aluminum Cans is also on the decline. We've added a line item on the pricing guide for Non-Ferrous scrap. Bonnie explained that if Members have the time and resources to sort out their non-ferrous items, there is extra revenue to be had in these items. There are many different ways in which to do this and NRRRA can help! Members were reminded that there is a fine of \$37,500 for venting Freon into the atmosphere and that our Freon removal vendor, IRRI, strives to get the majority of the Freon removed from devices. Bonnie once again urged Members to invest in a floor scale (or seek help from NHtB for a grant) if they don't already have one. A discussion regarding bale weights and the proper loading of a trailer ensued.
- IV. **Conference Review**-Mike asked the group for suggestions/critiques for this year's Conference as we look ahead to next year's Conference. We are leaning toward having the Conference in late April or May next year as it is better for school attendance. At some point in the future, should space be available, we would consider moving to a Portsmouth venue. Some suggestions included: move the roundtable discussion to the morning and to include subjects such as resident customer service, outreach and specs, maximizing recycling to increase funding, also members would like to see longer sessions, HHW training, best/efficiency practices. Members also stated that the exhibit hall this year was too small, there was too much downtime and they'd like to get DES credit for time spent talking to exhibitors as that, too, can be considered educational. Additionally, Mike Nork got some feedback from the Cheshire County Members which included putting out a Conference Survey to get workshop

suggestions, they'd also like to see more operator related topics with safety being a big area of interest and concern. We will take all recommendations and ideas into consideration.

- V. **School CLUB Update-** Mike explained that Gwen, along with Cindy Sterling and our other CLUB Educators, has been busy setting up and holding both school and operator training for both the USDA grant and the Bennington SWIP agreement. Cindy Sterling then announced and explained, an upcoming training webinar that we are having and invited all who were interested to participate.
- VI. **NH the Beautiful-** Stacey reviewed the list of NHtB Signs that are awaiting pick-up here at NRRA. She also announced that NHtB has generously offered to purchase two NEW Recyclemobiles and as such, they will be donating the older units to two very deserving Towns.
- VII. **Other Business-** Chuck Witcher asked if there are any new options for PGA Glass, Member services said not yet but they are working on it. Mike explained that we are trying to find end uses for the PGA but most of this depends on educating the public on the safety in using this product for paving. Tara Albert (NHDES) announced an upcoming HHW workshop to be held in August with other workshops to be announced soon. Bonnie announced that we would have a vendor spotlight at our next MOM meeting which would be held in September. Member Services will be doing site visits in July and August so there will be no MOM Meetings during those months.

Gerry made a motion to adjourn the meeting at 10:48 a.m. Roger Rice Seconded. The next MOM Meeting will be held on September 14<sup>th</sup>.