

Member/Operation Marketing Meeting
April 13, 2016
NRRA Offices, 2101 Dover Rd., Epsom, NH

Notes

In Attendance: Tim Redmond, Weare; Jesse Allatt, Weare; Wilfred Gaudette, Colebrook; Brian Fogg, Colebrook; William Coughlin, Salisbury; Steve Wheeler, Salisbury; Glenn Martin, New Boston; Patrick Bowne, Dunbarton; Michael Adams, Sanbornton; Gerry Cornett, New Boston; Joe Cuddemi, Bennington; Roger Rice, Lee; Reggie Roy, Andover; Carol Burgess, Greenfield; Gerry Purdy, Deerfield; Joan Cudworth, Hollis; Lisa Stevens, BCEP; Kieran Murphy, Bridgewater; Hunter Kenny, Bridgewater; Jacob Levenson, Portsmouth; David Bowles, Canterbury; Whitney Malcolm, Northfield; Shane Dow, Northfield; Steve Doumas, Merrimack; Sally Hyland, Nashua; Joe Jesseman, Tilton; David Hartman, Warner; Tara Albert, NHDES; Chuck Whitcher, Candia; Bruce Hewitt, Gilford; Brian Grinavic, Meredith; Regan Pride, North Country Council; Mike Faller, Meredith.

NRRA: Mike Durfor, Bonnie Bethune, Marilyn Weir, Stacey Morrison

Tim Redmond called the meeting to order at 9:00.

- I. **Introductions**-Group introductions were made.
- II. **Approval of Notes**-Roger Rice made a motion to accept the notes from the March 9, 2016 meeting as written. Gerry Cornett seconded the motion. The motion passed unanimously.
- III. **Market Update**- Marilyn Weir gave the market update. The PPI Yellow Sheet didn't change much. There's been a slight increase in Mixed Paper movement. Marilyn pointed out that we've added Sorted Office Paper (SOP) to the NRRA Pricing Guide as there is a market for this material. Plastics have gone up a bit in pricing though PET & Rigid pricing is the same. Some of the Single Stream Materials going into Casella/Belmont may come down as of April 15th. Scrap Metal just went up another \$15 and is up a total of \$25 from last month. Baled Steel Cans are at about \$115/ton and Aluminum Cans are up a little too, as much as \$.50 in some cases. There has been no change in MSW costs. Our Vegetable Oil Vendor, Amenico, has been facing some challenges as of late but Members were encourage to bear with them as it's a good program. The Summer Pricing for Freon is now in effect: \$9 per unit. There has been a change in Propane Tank pricing structure and Mighty Flame is no longer taking Helium Tanks. Bonnie addressed the recent adjustment in Schnitzer Haul rates out of the Concord location which was due to the closing of several other Schnitzer locations. The NRRA Member Services team is continuing to look for other vendor options. Mike announced that paper grading may be changing in the near future with a new grade of OCC emerging. More details will be in an upcoming issue of Full of Scrap.
- IV. **Swap Shops**- Member Services asked the group to share their thoughts/feelings/feedback regarding Transfer Station Swap Shops. A lively discussion followed. Some feedback included:
 - "If you don't have one, don't start one" Staffing issues are a constant headache.
 - "The Town has spent a lot of money to keep it running"
 - "It becomes a Dumping Ground"
 - "In Bedford a Town resident ran it, fixed stuff up and then charged for it. They made a deal with the Town with the Town taking a cut"
 - "In Candia, Volunteers run a very successful shop"
 - "Nashua closed theirs as actual fights were breaking out over items in the shop"
 - "Hollis residents love their swap shop and it seems to bring a sense of community and joy to the folks in Town"

- NHDES informed everyone that Volunteers that operate a Swap Shop do NOT need to be certified.
- Proper signage indicating that the Town bears no Liability for injuries or faulty equipment
- Volunteers are key in Swap Shop upkeep and operations.
- Some residents get upset if items in the swap shop end up on ebay/craigs list yet in the end it's keeping things out the waste stream and that's what's important.

- V. **Talkin' Trash 3.0**-Mike announced that the Third Annual Talkin' Trash Seminar would be held the next day (April 14th) in Manchester. The first focused on getting a "feel for the market" and the second year focused on legislation/regulations. This year's focus would be hauling. The panel of speakers would be comprised of experts in the hauling industry. Mike referenced a recent Channel 5 WCVB Three part special which we would try to link on our website as well as the Talkin' Trash presentation.
- VI. **NH the Beautiful**-Stacey reminded everyone that the NHTB Board would be voting on Grant requests at their upcoming meeting during our Conference in May and that they will consider grants of up to 50% of purchase price for floor scales. Also, the Litter Free NH Blue Bag program is in full swing and blue bags are currently available for FREE.
- VII. **School CLUB Update**- Mike gave the CLUB update noting that there are a lot of new schools that have been joining the program lately and that the program is really growing in both NH and VT. So much so, that we are in need of additional educators in both states. Mike then read a news story about a 7th grade class in a Louisiana Parish who fought a ban on recycling and won.
- VIII. **35th Emerald Anniversary Conference**-All of our workshops are lined up and we have some great speakers as well as a plenary session on Single Stream that shouldn't be missed! The Early Bird Special/SVP ends 4/22. This year NH DES will offer 4 hrs of credit for Monday and 2.5 for Tuesday.
- IX. **NH DES**-Tara Albert, newly appointed Solid Waste Operator Training (SWOT) Coordinator introduced herself and told members that she is eager to work with our Member Towns and Solid Waste Operators to find out how she can help them. They are adding new classes all the time and she welcomes suggestions for more class topics. She hopes to make the program less stressful. A budget is in place for the SWOT program and she would even like to do a SWOT class here at NRRRA. Regan Pride/NCC said it would be very helpful if they offered video conferencing for folks in the North Country and Tara said she'd look into traveling that way with some training classes.
- X. **Other Business**- Gerry Cornett told the group that his new baler, a Philadelphia TramRail, is now up and running and he quite honestly misses his older model as the new one is too computerized and over-engineered. He urged his fellow members to do their homework before purchasing such an expensive & important piece of equipment.
- NRRRA Volunteer, MJ Poch, made a plea to NRRRA Members looking for craft supplies for her sewing group. Bonnie addressed a problem with overweight loads lately. She urged members who are unsure of their bale weights to call NRRRA as we can provide average bale weights and can recommend how many bales to load. Finally, It was announced that this would be Tim Redmond's final MOM meeting as he is retiring. Mike read a farewell email sent in by Melanie Doiron of NHDES and then asked for a nomination to replace him as MOM Chairperson. Steve Doumas nominated Gerry Cornett of New Boston as the New Member Operations Chair, Roger Rice seconded the motion and then nomination was approved unanimously.

Tim made a motion to adjourn the meeting at 10:33. Roger Rice seconded. There will NOT be a MOM Meeting in May. The next MOM Meeting will be on Wednesday, June 8th, 2016 at 9:00 a.m.