

Member/Operation Marketing Meeting
March 9, 2016
NRRRA Offices, 2101 Dover Rd., Epsom, NH

Notes

In Attendance: Gerry Cornett, New Boston; Glenn Martin, New Boston; Brian Bourdeau, Sanbornton; Dennis Patnoe, Lancaster; Peter Drouin, Sanbornton; Kevin Austin, Sanbornton; Roy Clark, Sanbornton; Joan Cudworth, Hollis; Tom Bayrd, Hollis; Joseph Cuddemi, Bennington; Craig Hastings, Strafford; William Lenny, Strafford; Reggie Roy, Andover; Patrick Bowne, Dunbarton; Steve Bourdeau, Merrimack County Facility(MCH); Jon Silver, MCH; Bruce Hewitt, Gilford; Roger Rice, Lee; Gerry Purdy, Deerfield; Steve Wheeler, Salisbury; Shane Dow, Northfield; Whitney Malcolm, Northfield; Vanessa Keith, Unity/Lempster; Dustin Bowles, Loudon; Melanie Doiron, NHDES; Lisa Stevens, BCEP; Steve Doumas, Merrimack; Pat Davis, Merrimack; Chuck Witcher, Candia; Dave Hartman, Warner; Paul Colburn, Walpole; Mike Hartness, Keene; Dennis McCarthy, Rye.

NRRRA: Mike Durfor, Bonnie Bethune, Marilyn Weir, Mike Nork and Stacey Morrison

Gerry Cornett called the meeting to order at 9:03

- I. **Introductions**-Group introductions were made.
- II. **Approval of Notes**-Roger Rice made a motion to accept the notes from the February 10th meeting as written. Dennis Patnoe seconded the motion. The motion passed unanimously.
- III. **Market Update**-Mike Nork gave the market update. The market continues to be rather stagnant. There has been some movement in the plastics market. PET is up a little for the first time in about 6 months. HDPE is a mixed bag, lots of fluctuation but remains in the \$.20's. HDPE MC is around \$.14-.16. No change in the fiber market but we are noticing an increase in demand for OCC. The market is kind of "spotty". Scrap Metal is also pretty stagnant however the price has come down \$5 since the last MOM Meeting in February. Marilyn added that the current trucking industry is very challenging and that weather plays a huge role in delays when moving material.
- IV. **Schnitzer Update**-Recently Schnitzer Steel closed several locations including: Claremont, Poplar, Willow Street and Madbury with no notice to NRRRA or its members. Sandquist and Rovner's remain open. Wait times for deliveries are increased and we expect that haul fees for certain locations may also go up. We are looking into smaller metal buyers/alternatives and will be meeting with Schnitzer to discuss haul rates. We reminded members that Steel Cans will now need BOL addendums and that we do not recommend shipping tin cans with misc. steel. Harding Metals in Northwood is gearing up for increased capacity. They would welcome the new business and their pricing is only \$5 less than Schnitzer currently.
- V. **Propane Tanks**-Mighty Flame will give tank storage cages to any location that uses their service. These cages hold 36- 20 lb canisters. They anticipate some price changes in the near future. They will no longer be taking helium tanks. Bonnie reminded Members that the Winter Freon Special would be ending on 4/1 so Freon recovery would be \$9 a unit from that point on. Mercury Switches- Mike agreed with Member concerns that we need an easier way to determine which units have the switches in them. Smaller Towns have limited staff and resources for checking each and every unit. Melanie reminded everyone that this is a Schnitzer Requirement NOT an NHDES requirement as long as you're keeping in mind banned Mercury items. Mike mentioned that some vendor drivers may require a signature on their BOL to confirm that they were on site.

- VI. **Bulb Storage/Shipping/Changes-** URT will resume taking bulbs & will be charging per pound (as opposed to by the foot). This simplifies the process. We hope to keep it similar (total price) to the per foot charge. LED lights will be done separately at a different cost.
- VII. **Town Meeting Highlights-**Bonnie asked Members to share highlights from their local Town Meetings which were held the previous evening.
- VIII. **MOM Meeting Schedule Revisions-**Mike announced that there will be another MOM Meeting in April but NOT in May. Another MOM Meeting in June but there will not be meeting in July and August as we will be doing site visits during those months. MOM Meetings will resume in September. Steve Doumas mentioned that he thought it would be helpful if we uploaded pictures from site visits to our site.
- IX. **NH the Beautiful-**Stacey reminded members that NHtB would not be meeting again to review grant applications until the NRRRA Conference in May so there is plenty of time to get their grant applications sent in. Furthermore, Stacey announced that since NHtB recognizes the importance of a floor scale to a Transfer Station, they will now consider grants up to 50% of the purchase price for floor scales. Additionally, NRRRA has a scale vendor who will offer discounts to NRRRA members. This is a great opportunity for any transfer station in need of a floor scale.
- X. **School CLUB Update-**Mike updated Members on what's been happening with Gwen and the School CLUB: Gwen has been very busy working on USDA grant requirements and we'd soon be in North Country doing workshops as part of our requirements. Gwen is also very busy doing outreach to schools and businesses as part of our work with the Bennington SWIP.
- XI. **35th Emerald Anniversary Conference Update-** Mike assured Members that our use of Kermit as our Conference "logo" was legal and he's been assured as such. We have a lot of great workshops already lined up, the registration brochure has been mailed out and is available on line. We have a round table discussion planned regarding Transfer Station Wish lists and more! Members were encouraged to sign up before April 22nd to get the "Early Bird Special".
- XII. **Other Business-**Mike told Members that he recently visited the new Derry Facility which has some excellent features. Gerry mentioned that the Wilton Facility, which does not use stickers, is having a serious issue with Mass. Residents crossing the border and dumping their trash at the facility at no charge. There are already 5 towns using the facility. Melanie announced upcoming NHDES Basic Training dates that would also be listed on the NHDES website. She also indicated that she would recommend training sessions on Mercury Switches & Facility design. Department of Labor visits are ongoing so Members were urged to follow OSHA/DOL guidelines. There is a DOL checklist on the NRRRA website.
- XIII. Gerry Cornett made a motion to adjourn the meeting. Roger Rice seconded. Meeting ended at 10:35 a.m. The next MOM Meeting will be on Wednesday, April 13th.