

Member/Operation Marketing Meeting
January 13, 2016
NRRRA Offices, 2101 Dover Rd., Epsom, NH

Notes

In Attendance: Dennis Patnoe, Lancaster; Scott Hazelton, Sunapee; Tim Redmond, Weare; William Straw, Weare; Bruce Hewitt, Gilford; William Coughlin, Salisbury, NH; Michael Adams, Sanbornton; Carol Burgess, Greenfield; Steve Wheeler, Salisbury, NH; Reggie Roy, Andover, NH; Edwin Barton, Andover, NH; Chuck Whitcher, Candia, NH; Robert Lagor, Loudon; Dustin Bowles, Loudon; Mike Faller, Meredith; Roger Rice, Lee, NH; Kieran Murphy, Bridgewater, NH; Hunter Kenny, Bridgewater, NH; Lisa Stevens, B CEP; Dale Sargent, Meredith; Barry Weeks, Meredith; David Bowles, Canterbury; Brian Bartram, Salisbury, CT; Charlie Kelley, Sharon, CT; Whitney Malcolm, Northfield; Fred Garofalo, Lisbon; Jacob Levinson, Portsmouth; Sally Hyland, Nashua.

NRRRA: Mike Durfor, Bonnie Bethune, Marilyn Weir and Stacey Morrison

Tim Redmond called the meeting to order at 9:05

- I. **Introductions**-Group introductions were made.
- II. **Approval of Notes**-Roger Rice made a motion to accept the notes from the 11/19 meeting as written. Mike Faller seconded the motion. The motion passed unanimously.
- III. **Market Update**-Mike Durfor gave the Market Update in Mike Nork's absence. Fibers/Mixed Paper is down a little bit. That market is challenging as it is saturated and there is a struggle to move that material. Mike told Members that if they are able to get \$5 - \$10 for their MP, they should move it right away as the Market may drop a bit more. The numbers for OCC are slightly stronger for double sorted, clean OCC. Pictures of baled material is a must. Plastics-oil prices are down which impacts plastics pricing, bringing them down as well. This market may also see further decreases in pricing. Single Stream/Commingle: -\$35/ton for single stream would be a bargain. We used to make money on Single Stream and now we get charged. No sign of this changing any time soon due to contamination and processing costs. Scrap Metal-Bonnie explained that "Zone Pricing" is no longer applicable through Schnitzer. Pricing is more uniform whether pick-up or delivery regardless of zone. Now Steel Can pricing will be the same as scrap metal pricing. Currently all scrap is at about \$75/ton. Haul fees apply. The fuel surcharge is at 2%. Mike addressed recent concerns regarding payment for Vegetable oil through Amenico stating that Amenico is aware that there has been a delay in processing payments and they are working to get everyone the payment they deserve. Members were also told that the cost of Bulbs and Big screen TV's is increasing.
- IV. **Mercury Switches/Sleeves**-Mike reminded members of the recent major change in Scrap metal and the need for removal of mercury switches and subsequently, BOL Addendums. If the BOL is not available with the load either Schnitzer will not take the load or they'll take it but will not dump it until they get the BOL Addendum. It was suggested that Members use a zip lock bag to place the BOL into and then attach it to the container with a magnet prior to pick-up/swap. Mike from Sanbornton expressed frustration that the Schnitzer website (as it pertains to mercury removal) is very hard to navigate. Mike responded that NRRRA will be offering a "Mercury Handling" training opportunity/workshop in the near future and that we are working with Interstate Refrigerant to try to get them certified to remove the mercury switches. Barry from Meredith said that he felt that "hands-on training would be most beneficial". Marilyn stated that URT's pricing for the 5 gallon mercury collection pail is going up to \$550 per pail as opposed to their previous "pay per pound" pricing.

- V. **URT-** URT will not be processing bulbs in Dover anymore. They will only take/process the bulbs until 1/18. As of 2/15 URT will take but will not be processing the bulbs in their Dover facility. Also, as a reminder, URT is booking electronics pick-ups about 3-4 weeks out so members were reminded to plan accordingly.
- VI. **MSW/C&D Contracts through NRRRA-**Mike reminded Members that NRRRA can and will bid on both MSW and C&D contracts and for those contracts on which we are not bidding, we would be happy to review and help negotiate.
- VII. **Schnitzer Haul Fees/Pricing-** Mike told Members that he recently met with Ira Gross from Schnitzer to discuss pricing, haul fees and adjustments. They came up with a long term agreement to meet annually over 5 years to discuss pricing and review fees.
- VIII. **NHDES/Video Webinar/USDA-**Mike announced that since the October training workshop was a success, NRRRA plans to have additional training workshops in the future which will also be eligible for NH DES credit. We hope to record these training workshops as well as some of our MOM Meetings and make them available on line and we hope to do this as part of our USDA Grant work. Sharon (NHDES) said that there is no scheduled NHDES training currently scheduled. The job for the educator/trainer has been posted and when training is back up and running they will make it available at several times/dates and locations.
- IX. **Annual Activity Reports/Environmental Impact Reports-**Mike asked Stacey to update the group regarding the process of sending out the annual reports. Stacey explained that both she and her new administrative assistant were diligently working on getting these reports done and that they hoped to start sending them out on or about the 15th of this month (January). Marilyn revisited the NHDES Annual Facility Report ruling that states that those reports must be signed by a duly authorized person from the Town.
- X. **NH the Beautiful-** Stacey announced that we had just received delivery of a bunch of recently ordered signs through NH the Beautiful. She also explained that NHTB is feeling generous this year and has said that they would agree to consider grants for up to 50% of the purchase price on floor scales for transfer stations. She encouraged Members to submit Grant Applications to her no later than February 5th to be considered at the Board meeting on Feb. 18th.
- XI. **School CLUB Update-**Mike updated Members of Gwen's outreach with our schools as well as her and Cindy Sterling's work on the USDA Grants and Bennington SWIP. Mike asked Members to reach out to their schools and encourage teachers and facilities personnel to call Gwen and join the CLUB.
- XII. **Other Business-**Marilyn briefly announced a new Job Pool Database that NRRRA will be starting/maintaining. The purpose of this database is so that Transfer Station workers who may want more hours than they are currently getting at their local TS can submit their information (Name, Operator Level, Hours available etc) and we can match them up with other transfer stations that may need additional help to cover open shifts at their facilities. Anyone wishing to participate should submit their info to info@nrra.net

Mike Faller made a motion to adjourn the meeting. Roger Rice seconded. Meeting ended at 10:35 a.m. The next MOM Meeting will be on Wednesday, February 10th.