

Member/Operation Marketing Meeting
January 11, 2017
Derry Municipal Building, 14 Manning Street, Derry, NH

Notes

In Attendance: Roger Rice, Lee; Toby Van Aken, Lee; David Hartman, Warner; Tim Allen, Warner; Jacob Levenson, Portsmouth; Joe Royal, Eko-Mats; Jim Solinas, Brookline; Adam Clark, Concord, NH; Steve Doumas, Merrimack; Joan Cudworth, Hollis; Barbara Burr, Loudon; Lee Ann Childress, Loudon; Steve Wheeler, Salisbury; Bill Coughlin, Salisbury; Patrick Bowne, Dunbarton.

NRRA: Mike Durfor, Bonnie Bethune, Marilyn Weir, Mike Nork, Stacey Morrison, Sarah McGraw

A tour of the Derry Transfer Station preceded this Meeting.

Roger Rice called the meeting to order at 10:07.

- I. **Introductions**-Group introductions were made.
- II. **Approval of Notes**-David Hartman made a motion to accept the notes from the November 9, 2016 meeting as written. Patrick Bowne seconded the motion. The motion passed unanimously.
- III. **Market Update**- Mike Nork presented the Market Update stating that the fiber market is up which is welcome news. The mixed paper market has been trending upward for the past couple of months but may hit its peak soon. Surprisingly, OCC is up \$10 this month after being stagnant for the last couple of months. The Plastics market is stable; however, an increase in petroleum prices may change that in coming months. PET pricing is up a bit and there has also been an increase in the #3 - #7 market recently. Scrap Metal pricing is up again for the second month in a row which is good news. Steel cans are up \$30-\$50. Non-ferrous pricing seems to fluctuate a lot, especially the copper pricing. Bonnie mentioned that she had a smaller town that recently was able to separate and store all of their non-ferrous materials until they had a full load and ended up making \$10,000 on it. There have been recent price changes in the source separated glass market with our Vendor, CRA (Strategic Materials). This market still continues to be a struggle. The export market seems to be increasing which would have positive affects domestically. PPI (RISI/the Yellow Sheet) is making some changes to paper grade specifications: Mixed paper will be going from #2 to #54 (same grade, different number), #8 News grade will be discontinued and will become #58-“Sorted Residential Paper” (which can include news, mixed paper, no brown grades such as chip board or OCC). Marilyn mentioned that not many places sort out #8 News anymore though she did have one Town that did and they received \$120/ton. for it. Bonnie announced that TABB Plastics is changing their production line so they are asking that soda bottle bales no longer have cardboard headers. They will no longer accept #1 Bales with OCC on top/bottom but will accept current inventory.
- IV. **Annual Activity & Environmental Impact Reports**- Mike Nork briefly explained the update to our Environmental Impact Report calculations to include emission information. Mike Durfor then explained that our finance department was working diligently to get the figures into our data base by

January 17th and once those figures were all entered, the administrative team would begin the process of creating and sending the reports to Members. This process, Mike explained, may take up to a week.

- V. **MOM Chair Position-** Mike announced that the MOM Chair position which was recently relinquished by Gerry Cornett, is now available so we are now looking for a volunteer to fill it.
- VI. **NH the Beautiful-** Stacey detailed a recent visit to Campbell High School in Litchfield where NHtB presented a grant to assist their student operated, completely self-sufficient recycling program with the purchase of an automatic wire stripper.
- VII. **School CLUB Update-** Mike told members about the recent TOLD at Maple Ave Elementary School in Goffstown which was featured on WMUR TV. Mike then introduced the newest addition to NRRRA, Sarah McGraw, NRRRA School Program Special Project Manager. Her job and primary focus will be getting NRRRA School CLUB programing and recycling into as many NH schools as possible. Mike encouraged Members to help Sarah by giving her contact information for anyone in their schools.
- VIII. **Other Business-** Marilyn announced that at the next MOM Meeting on February 8th, Todd McHugh from East Coast Containers would be doing our "Vendor Spotlight". Mike reminded Members that our Conference would be May 22nd and 23rd this year with the intent of getting more schools involved in attending. John Casella will be the Keynote speaker and we are open to additional speaker/workshop ideas as we are currently beginning to line up our workshops. Tuesday will have 3 workshop tracts this year so attendees will receive a full NH DES credit for that day in addition to Monday. Mike also told Members about our new USDA Grant which would focus on LDPE, Organics and Electronic Recycling and he also told Members that he would be partaking in Talkin' Trash 4.0 this year with further details in a future issue of FOS. Lee Ann Childress asked Mike if he had any updates on the use of PGA for public/private use. Mike replied that we are still awaiting approval from a private engineer before this goes any further.

David Hartman called for a motion to adjourn at 11:00 a.m. Patrick Bowne seconded. Meeting Adjourned. The next MOM Meeting will be held on Wednesday, February 8th at 9:00 a.m. at the NRRRA Office in Epsom.