

Member/Operations Marketing Meeting
November 18, 2015
NRRA Offices, 2101 Dover Rd., Epsom, NH

NOTES

In Attendance: Tim Amabile, Meredith; Michael Tarling, Meredith; Ernie Perry, Lempster; Brian Patnoe, Littleton; Patrick Bowne, Dunbarton; Todd Boivin, Dunbarton; Paul Colburn, Walpole; Michael Adams, Sanbornton; Brian Bordeau, Sanbornton; Roy Clark, Sanbornton; Joan Cudworth, Hollis; Fred Garofalo, Lisbon; Jim Solinas, Brookline; Reginald Roy, Andover; Craig Hastings, Strafford; Tim Redmond, Weare; Matt McLain, Weare; Greg Hogan, Carroll; Andrew Shaheen, Carroll; Sean Moran, Carroll; John Warren, Carroll; Scott Sonia, Carroll; Donald Hodgdon, Northwood; Mike Donovan, Gilford; Roger Rice, Lee; Gerry Cornett, New Boston; Dustin Bowles, Loudon; Robert Lagor, Loudon; Chuck Witcher, Candia; Steve Doumas, Merrimack; Sally Hyland, Nashua; Nathan Akins, Warner; Carol Burgess, Greenfield; Melanie Doiron, NHDES; David Hartman, Warner; Adrienne Hutchinson, Canterbury; Jim Jennison, Lempster; Varick Proper, Warner.

NRRA: Mike Durfor, Bonnie Bethune, Marilyn Weir, Mike Nork, Stacey Morrison

Tim Redmond called the meeting to order at 9:03 a.m.

- I. **Introductions-** Group introductions were made around the room.
- II. **Approval of Notes from Previous Meeting-** Roger Rice made a motion to approve the notes from the October 14, 2015 Meeting. Paul Colburn seconded the motion. The motion passed unanimously.
- III. **Guest Speaker-** Ira Gross & Keri Fitzpatrick from Schnitzer Steel spoke to the group regarding the recent changes in Mercury Acknowledgment & Identification. Due to strict State Laws in Massachusetts (where Schnitzer brings its material to be processed) all items must have all hazardous materials/mercury containing devices removed from them. All scrap metal/light iron/white good loads not accompanied by a BOL Addendum that states that the load has been checked and cleared of any hazardous materials will be refused. Schnitzer is working with a 3rd party to put together instructional material that they hope to distribute in the coming months. They will also be hiring a consultant to help educate and update transfer station operators. Schnitzer will assist in placing a "registration tube" on all Schnitzer owned containers/roll-offs in which the BOLS are to be placed. Delivered loads must also be accompanied by a BOL Addendum. Irony aluminum, UBC's and Steel Cans do NOT need BOL Addendums. Members were reminded of the importance of proper handling and storage of hazardous materials and what to do should there be a mercury spill. Because signage is the best way to educate residents, Stacey/NRRA noted that she would work with Keri and NH the Beautiful to help develop useful signage to be available through the NHtB Sign Program.
- IV. **Mercury Notification-** Melanie Doiron (NHDES) explained that there is further information on the DES website about Mercury handling/disposal. The EPA website also has information available. Melanie feels that developing a Standard Operating Procedure (SOP) for all transfer stations to follow would be very helpful. Mike reiterated the need for signage (through NHtB) and said that perhaps we could work with Interstate Refrigerant to get them certified/trained for mercury removal/disposal. NRRA will arrange to have further training on this subject at a future date.

- V. **Market Update**-Mike Nork gave the market update: as the end of the year draws near we are seeing a long standing trend in the market which is somewhat stagnant. There has been no change in the fiber market, for now. This could change depending on China's influence on the market in coming months. Lower supply/demand for newspaper. Many domestic mills are either closing down or working at capacity. There has been a lot of fluctuation in the Plastics market. PET is down, HDPE is fairly stable, #3-#7's and rigids are touch and go but harder to track. Scrap Metal is up about \$5 this month which is the first upward motion this market has seen in a while. Aluminum Cans are also showing some upward movement. Sally Hyland asked if there was any news or possibility of new companies using recyclable feed stock for new products. Mike replied by saying that there are opportunities but this market makes it tough with logistics being a huge issue and a shortage of drivers. Marilyn reminded Members that lead times are getting longer and whenever possible it helps if Members call ahead for pick-ups a couple of weeks, if possible. Electronics pick-ups are taking about 3-4 weeks to schedule and our only Propane Tank vendor has had a challenge scheduling loads as well.
- VI. **NH the Beautiful**-Stacey explained that the NH the Beautiful has begun a new fiscal year effective November 1st therefore, everyone will start fresh with 60 points to use for signs. It's also a new year for Grants so anyone thinking of purchasing (recycling) equipment for their Transfer Stations should consider applying for a NHtB Equipment Grant to help offset the cost. The next NHtB Board meeting is set for December 10th so grant applications should be submitted no later than November 30th for this particular round of grants.
- VII. **Annual Budgets/Annual Meeting**-Members were reminded and invited to join us at our Annual Meeting following today's MOM Meeting. Mike announced that new haul rates will be announced soon. New electronics pricing will also be coming soon. Mike urged Members to talk to their local legislators/ reps regarding product stewardship for electronics manufacturers. Haul fees are up despite lower fuel costs but there are other factors at play: (mill) location, price of repairs, registration fees just to name a few. Whenever possible, Mike urged Members to hire a contractor to review contracts and build fuel surcharges into the contracts. Trade away \$1/ton for fuel surcharges. Read fine print on all contracts and/or have NRRRA help you review your contracts. Gerry Cornett stated that he signed a contract with NRRRA and is saving a lot of money on logistics alone. Sally Hyland asked for an update on Single Stream recycling. Mike said there is increased pricing, no floor and it now has a lot of exclusions which is not necessarily making it a cost effective choice. In August a ton of Single Stream would cost about \$65/ton but it costs \$78-\$100 to ship it. Some towns pull out cardboard/paper and sell that separately for more money.
- VIII. **PGA Glass Program**- PGA (Processed Glass Aggregate) goes to a host site, a contracted crusher goes in and crushes the glass into aggregate and it is used by road crews. The recent NERC conference focused on PGA and its uses, we hope to see an increase in the ways in which it can be used. We do not anticipate an increase in PGA costs at this time.
- IX. **School CLUB**-Gwen & Mike have been working on the final negotiations on the Bennington SWIP (education and outreach program) and are very near securing that contract. Meanwhile Gwen, Ellen and Cindy have been working on the USDA Grant requirements. Gwen has also been busy with double TOLDS in Milford recently and outreach to NH schools.
- X. **Other Business**-Mike reminded Members to plan ahead for the end of the year with their DES re-certifications. A quick survey of the group showed that there did not seem to be a need for a December MOM Meeting.

Tim called for a motion to adjourn the meeting at 10:35. Roger made the motion which was seconded by Jim Jennison and passed unanimously. The next meeting will be January 13, 2016.