

Member/Operation Marketing Meeting
April 8, 2015
NRRA Offices, 2101 Dover Rd., Epsom, NH

Notes

In Attendance: Paul Colburn, Walpole, NH; Dennis Patnoe, Lancaster, NH; Reggie Roy, Andover, NH; Tim Redmond, Weare, NH; Gerry Cornett, New Boston, NH; Jon Osborne, Weare, NH; Joseph Cuddemi, Bennington, NH; Patrick Bowne, Dunbarton, NH; Chuck Whitcher, Candia, NH; Steven Preston, Northwood, NH; Mike Donovan, Gilford, NH; Jon Edgerly, Bartlett/Jackson, NH; Carol Burgess, Greenfield, NH; Gerry Purdy, Deerfield, NH; Gregory Cook, Merrimack County; Michael Adams, Sanbornton, NH; Joan Cudworth, Hollis, NH; John Silver, Merrimack County; Lisa Stevens, BCEP; Scott Greenwood, Moultonborough, NH; Sally Hyland, Nashua, NH; Steve Bennett, Loudon, NH; Dustin Bowles, Loudon, NH; Robert Lagor, Loudon, NH; Steve Wheeler, Salisbury, NH; Scott Bradford, Peterborough, NH; Roger Rice, Lee, NH; Brian Fogg, Colebrook, NH; Wilfred Gaudette, Colebrook, NH.

NRRA: Mike Durfor, Bonnie Bethune, Marilyn Weir, Michael Nork, Stacey Morrison, Gwen Erley

Tim Redmond called the meeting to order at 9:00 a.m.

- I. **Introductions-** Group introductions were made

- II. **Approval of Previous Notes-**Tim called for a motion to accept the previous notes as written. Stacey clarified that the notes handed out at the meeting included a correction that was not noted in the notes that were mailed out prior to the meeting. Roger Rice then seconded the motion to accept the notes as amended. The motion passed unanimously.

- III. **Market Update-** Mike Nork gave the market update and began by stating that is a tough time to be a recycler. Factors such as a stronger US dollar, lower fuel costs, a decline in the export markets upon which we were very dependent have all contributed to rocky markets. In the fiber market there have been no changes for April. The PPI Yellow sheet was unchanged from last month. There really has not been much fluctuation in the fiber market in the last year. The movement of materials in this market has been challenging as of late primarily due to an over-supply domestically and not much happening in the export market. Marilyn pointed out that the market cycle for fibers is short due to its dependence on the PPI yellow sheet which is not released until the 5th of each month. Mike reported that there is slightly better news in the plastics market. HDPE is up and PET is about the same. Scrap Metal pricing has come up a little for the first time in a couple of months however this market is still unstable. Finally, Mike announced that the special Winter pricing for Freon was over effective April 1st. Sally Hyland asked if the percentage of composition of Single Stream materials has changed. Mike Durfor replied stating that the paper percentage was down as is glass but contamination, unfortunately, is way up. As such, one of our single stream processing plants will be doubling their charge for contaminated materials. Mike went on to explain our recent increase in haul rates. Education and outreach may be very beneficial in increasing improved Single Stream composition rates and lowering contamination rates. Any sort of contamination is causing entire loads to be rejected at the mills. Plastic bags a very big part of contamination. Tim Redmond added that Towns, such as his, are being forced to make decisions about recycling based on cost management due to political pressure. Gerry Cornett added that his Town Selectman is forcing him to prove that recycling is cost effective. Carol Burgess asked if glass costs are going up. Mike replied that yes, they are increasing from \$23 to \$30. Bonnie explained that glass costs have not increased since 2012. Mike went on to explain the recent increase in haul rates.
 - a.) Price Changes, Haul Rates and Electronics: Mike Durfor discussed recent price changes in Haul Rates, PGA and Electronics.

 - b.) MSW: Mike reminded the group of the upcoming "Talkin' Trash 2.0" which will discuss MSW & recycling related issues, infrastructure etc.

c.) Quality Control, Tightening Specs-Marilyn reminded Members to review the spec. sheets on our website and to try very hard to keep the quality of loads up. Pictures of materials are always helpful to Member Services when trying to get the best prices for loads. Marilyn also explained that we are using a new mill and they will refuse any load with waxed materials in it. Waxed OCC is always a no-no! If it's not corrugated, cardboard should be put in with mixed paper. The Members were encouraged to help educate the residents of their Towns about which materials are permitted and which are not. The NRRR webinar may be a helpful tool for educating both residents and Town officials.

- IV. **Conference Update**-Mike Durfor gave an update on where things stand with the upcoming NRRR Conference in June. Attendee Registration is now open. The Registration brochure is available on-line and lists the many informative workshops that we'll be offering this year. Members were encouraged to register prior to May 13th to receive the special value rate.
- V. **NH the Beautiful**- Stacey announced a recent delivery of signs that were ordered through the NHtB sign program and then briefly went on to explain how the sign program works. She also announced that NHtB is updated it's website as well as increasing its outreach through Facebook and Twitter. The Litter Free Blue Bags were recently delivered to the office as well so Stacey explained that program to Members and encouraged them to take advantage of the free bags for roadside clean-ups.
- VI. **School CLUB Update**-Gwen gave an update on what the NRRR School CLUB has been up to over the past month and told Members of upcoming events such as a composting assembly in Addison County, Vermont and another at the Hampstead Library in NH.
- VII. **Other Business**- Melanie Doiron reminded Members that the DES Annual Facility Reports must be signed by a Town Administrator or Selectman (appointed/elected official). Reports not signed by the correct representative will be returned to the Town. This statement drew quite a bit of unrest with the group at large. Mike Durfor pointed out that this may help Select people understand what happens at the Transfer Station. Melanie told the group that this is a rule and any questions/concerns should be addressed with Mike Wimsatt, NHDES. Roger Rice stated that he does not feel that this is a "Best Management Practice" as this is why Towns hire Transfer Station Managers in the first place. Mike Durfor reminded Members that they can use NRRR as the material destination when filling out the report. Tim Redmond announced that Primex Insurance is holding a Solid Waste Operator Risk Management Workshop to it's policy holders and DES credits are available. Marilyn announced that we hope to offer another MOM Meeting Workshop either in May or July. Mike reiterated the importance of BOL's and pictures of outbound loads.

Tim called for a motion to adjourn at 10:30. The motion was seconded by Roger and passed unanimously. The next meeting will take place on May 13th at 9:00 a.m at the NRRR office.