



"Partnering to make recycling strong through economic and environmentally sound solutions"

Northeast Resource Recovery Association, 2101 Dover Road, Epsom, NH 03234
Telephone: (603) 736-4401 or 1-800-223-0150 Fax: (603) 736-4402
E-mail: info@nrna.net Web Site: www.nrra.net

Members/Operations Marketing Committee Meeting
February 9, 2011
Minutes

9:30 AM – 11:00 AM
NRRA Office, 2101 Dover Rd. Epsom, NH

In Attendance: David Bowles(Canterbury), Ben Francum,(Strafford), Justin Leavitt (Gilmanton), Roger Rice (Lee), Paul Colburn (Walpole), Dave Krisch (Swanzey), Jonathan Hixon (ERRCO), David Hartman (Warner), Brian Bartram (Salisbury, CT), Ed Regan (Sharon/Salisbury, CT), Steve Doumas (Merrimack), Mike Samson (Canaan), Kevin McKinnon (Colebrook), Patrick Bowne (Dunbarton), Ted Vallieres (Dunbarton), Michael Faller (Meredith), Adam Tasker (Wolfeboro), Tom Kane (CPRC), John Keane (BCEP), David DeVito (ERRCO), Steve Bennett (Loudon), Tom Fatcheric (URT), Lisa Baileys (URT), Fred Parody (URT), Varick Proper (Warner). Sarah Nichols (RCAP), Mike Viani (Casella Waste), Dennis Patnoe (Lancaster), Marc Morgan (Lebanon), Ryan Lamey (NH DES), Don Maurer (retired NH DES), Jim Tessier (Eliot, ME), Scott Greenwood (Moultonborough), Robert Wolf (Green Energy Law), and NRRA staff: Adam Clark, Bonnie Bethune, Michael Durfor, Paula Dow.

I. Introductions

II. Approval of November 2010 Notes

III. Market Update—per Adam

OCC pricing is \$165/ton **Mixed Paper** pricing is \$70/ton high Yellow Sheet but actual shipments are in the \$ 85-\$90 **Newspaper #8** is \$ 95/ton high yellow sheet – but selling for \$ 137.50 baled which is phenomenal. Empire boxes are \$65/ton.

Plastics – PETE is the word! 3,000 lbs. min. load for two stop is 31.5 cents/lb. Mixed loads are in the range as follows: HDPE Nat - .33/lb., HDPE Colored - .25/lb., and PETE .26/lb. #1-#7 is in the .07 to .10 cents per lb.

Commingled (Empire program) \$30/ton cost but should go down soon due to PET pricing.

Freon Pricing –still holding at current prices of \$8/unit and should through the winter.

Scrap Metal \$255/containerized; Bulk Pickup Zone 1-\$215/gt; Zone 2-\$205/gt; Zone 3 \$190/gt. Due to the snow, there is not much movement right now.

Steel Cans 40K lb.+ loads of baled \$350/gt which is an amazing price. If you can do full loads or even share a load with another facility it really pays off. \$ 330/gross ton right now for 28,000 tons so it's still a great deal.

Aluminum Cans are up to .90/lb. for on-spec 40,000 lb. 1-stop – again an amazing price. BFI is .80/lb. for aluminum cans right now.

IV. Housekeeping

Reminder – when calling the NRRA office, it is important to leave your name along with your message. We appreciate members' patience as we switched to our new phone system. Since we no longer have a dedicated person to answer phones, we have to sometimes share in retrieving messages and not everyone recognizes voices.

V. Environmental Impact Reports Sent – For the past few years, NRRA has been sending environmental impact reports to our members. It gives information on how many trees were saved by the number of tons of paper recycled, etc. We do not list all materials but we do the common ones (like paper, glass, plastic, metal, etc.) Many towns are putting this information in their Town Report. If anyone needs a copy, just contact anyone in the NRRA office – we all have access to it.

PGA – The tip fee for PGA has been \$20/ton for several years and has increased to \$ 22/ton as of Jan. 1, 2011.

C&D delivered to **C&D** – C&D delivered to **ERRCO** is now \$ 61/ton – the previous price held for over two years.

URT – We have a partnership with URT that is sponsored by Samsung to recycle TV's, monitors and towers. Price is .01/lb. Last year we recycled 450,000 lbs. and this year we expect over a millions lbs. through this program.

NRRA vendors for these programs have been very good about keeping costs to a minimum. They understand the economy and we appreciate their efforts to keep the best possible pricing for our members.

Single Stream – when communities decide on single stream, it is often a case of what is easiest or most convenient. We don't know of any case yet where a community is not giving up revenues or increasing costs. Often it is not the markets that are the deciding factor. In Vermont, there is a town that will be saving \$ by reducing staff they won't need when switching to single stream. Some communities are being charged, some are paying zero and some are receiving some revenue. It is important to look at all of the costs (and cost savings) when considering single stream. You have to look at the whole picture. With rising fuel costs, transportation needs to be a factor as well.

VI. NRRA Conference – June 6 and 7, 2011 at the Radisson in Manchester, NH. We have some great speakers lined up – who are recognized internationally to speak on legislation, future technologies, etc. In addition, Liz Bedard and Fred Moody, two founding members of NRRA, will be on hand to speak at the keynote address. We are offering a special of \$ 25/off for member municipalities if they register before the end of March. It should be a great event!!!

VII. Sarah Nichols of RCAP – Sarah introduced herself. She is available through a Rural Development Grant, to work with New Hampshire municipalities to assist them in increasing their recycling rates. She is able to attend meetings, work with committees or assist in other ways if needed.

VIII. Don Maurer – Don recently retired from NH DES and was presented an appreciation award by the NRRA. He also gave a presentation on “Show Me the Money” for the committee.

IX. Special Presentation - Tom Kane from CPRC and Adam Tasker from Wolfeboro Transfer Facility gave a special presentation on shingles and sheetrock Recycling.

X. Other Business – Election of Chairperson for 2011 – Roger Rice was unanimously elected new Chairperson for 2011. The committee thanks Adam Tasker for his prior service.

**Next MOM Meeting:
March 9, 2011 at 9:30 a.m. at the NRRA Offices**