



*"Partnering to make recycling strong through economic and environmentally sound solutions"*

Northeast Resource Recovery Association, 2101 Dover Road, Epsom, NH 03234  
Telephone: (603) 736-4401 or 1-800-223-0150 Fax: (603) 736-4402  
E-mail: [info@nrna.net](mailto:info@nrna.net) Web Site: [www.nrra.net](http://www.nrra.net)

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Members/Operations Marketing Committee Meeting

October 13, 2010

Held at

URT/Universal Recycling Technologies, LLC  
61 Industrial Park DR, Dover, NH 03820

**NOTES**

**In Attendance:** Steve Bennett, Norman Bowles, John Keane, Frank Reinhold III, Colin Evans, Steve Doumas, Michael Faller, Jim Tessier, Ernie Perry, Tom Fatcheric, Ken Tripp, Ed Reagan, Charlie Kelley, Brian Bartram, Justin Leavitt, Steve Stewart, Ben Francum, Alan Bucklin, Rhonda Grady, Roger Rice, Terry Grady, Karin Knaebel, Kim Lutchko, Cathy Jamieson, Barb Schwendtner, Gary Boucher, John St. Pierre, Michael Durfor, Adam Clark, Marilyn Weir, Bonnie Bethune

**I. Introductions**

**II. Approval of September 2010 Notes**

**III. Market Update/Site Visits/NRRA News**

OCC pricing is up - \$130/ton baled (\$145 - \$150/ton available)

Mixed Paper pricing is up - \$65/ton baled or loose

Newspaper – Yellow Sheet at \$80/ton - \$107.50/ton baled

Plastics – about the same- HDPE Nat. \$.245/lb.; HDPE MC \$.165/lb.; PETE \$.095/lb.;

#1-#7 \$ .02/lb. to \$.03/lb.; Straight #1 PETE loads - \$.155/lb.

Commingled (Empire program) \$30/ton cost

Propane Tanks – we now PAY .50 for 20-lb. tanks (if 50 or more); Helium cost \$ 2/ea.; 1-lb. tanks cost .50 each; fire extinguishers cost \$45 ea; \$25 pick up fee still applies.

Scrap Metal \$185/gt delivered or containerized; Bulk Pickup Zone 1-\$145/gt; Zone 2-\$135/gt; Zone 3 \$120/gt

Steel Cans 40K lb.+ loads of baled \$250/gt; delivered loose \$135/gt or baled \$140/gt

Aluminum Cans \$.79/lb. full load & mill spec. (no headers/UBC's only); \$.66/lb. baled; \$.62/lb. delivered loose.

Reminder: Propane Tanks – we now PAY .50 for 20-lb. tanks (if 50 or more)

**NRRA UPDATE:** Activity since July 14, 2010

**NRRA Vendor Meetings/ Site Visits Update:** (8): Schnitzer; Empire (2); JJ McKays; Cascade Cart; Warren Office Supply; BFI; NH Signs

**NRRA Site Visits/ Member Meetings Update:** (31) Grantham; Hebron; Greenland; Hooksett; Meredith; Belmont; Health Dialog (3); Stonyfield Farms; SWWSWD, Ascutney, VT; NEK, Lyndonville, VT; E. Burke, VT; Lunenburg, VT; Littleton; Newbury, VT; Pembroke Church; State of NH (Tobey School); Cheshire Group; NH the Beautiful; Andover (2); Wilmot; Ever Better Eating; New Durham; Associated Grocers; Moultonborough; Wolfboro; Alstead; Tuftonboro; Ossipee

## **Other Happenings:**

- DES Workshop - Consolidation Presentation - Lebanon (M. Weir)
- Electronics Conference, New Orleans (A. Clark)
- Radisson, Manchester - Expo center during Associated Grocers convention
- Empire, Billerica, MA - 50th Year Celebration
- NRRRA Annual Conference in June 2010 will be held at the Radisson, Manchester NH Exhibitors in Armory
- Annual Meeting November 10<sup>th</sup> after M.O.M. Meeting
- Preliminary NRRRA Tonnages up 7% over last year!

### **IV. New Orleans Conference Update on E-Waste- Adam attended (1200 attendees)**

- Much was learned re: Electronics; Impressive Scale of tonnage of e-waste nationally and globally.
- Attending this Conference broadens knowledge base required at NRRRA w/scope of programs offered.
- Prior thought had export bans as the way to go but learned with controls export is to be considered viable to meet near future global needs where US needs to aid in labor, with laws, etc. by 2016, developing countries will produce more than ½ of the e-waste generated worldwide
- NRRRA to utilize electronics recycling vendors responsible socially and environmentally.
- Two groups determine good electronics recycler 1) R2 2) E-Stewards (more rigid exporting criteria) Both groups promote vetting of downstream vendors/perform due diligence and audits, etc.

### **V. Other Business: MSW & C&D Bids** being submitted by NRRRA to Municipalities; overall decrease In MSW and C&D is the trend; Encourage communities to revisit contracts to see if can renegotiate pricing with demand for MSW high (even if contracts not due for renewal) – look at costs vs. current market conditions. Ranges of \$78 - \$100/ton for MSW disposal including trans. and equip. rental. Ranges of low \$90 - \$110/ton for C&D including trans. and equip. rental. **Budget Preparation Time** – NRRRA will have little increase for 2011 for its programs – will advise in Full of Scrap. **Single Stream Recycling (SSR)** – Current pricing \$17/ton charge delivered to \$5/ton paid delivered. **SSR Analysis available** at NRRRA to compare single stream recycling to source separation/dual stream programs. A national vendor stated “no question that source separated yields higher revenue”. PAYT discussed as increasing recycling %’s more than single stream recycling.

### **VI. School Recycling Club** – 5 schools visited last week alone; looking at program sustainability. Norm Staunton, Director of AVR, Assoc. of Vermont Recyclers, has been nominated to the NRC – National Recycling Coalition. 3 Day Teenage Recycling Conference to be held in August 2011 in VT.

### **VII. NH the Beautiful:** Mike talked about “Thank You for Recycling” sign and 60 points available to NH Communities as of Nov. 1, 2010 - points not used by NH Communities can be donated to local schools. Work is being done with Vermont to establish a VT Sign Program.

### **Tour of URT (Universal Recycling Technologies, Dover, NH)**

**Next MOM Meeting: November 10, 2010 at 9:30 a.m. at NRRRA Office 2101 Dover Rd. Epsom, NH**

**Followed by:** NRRRA’s Annual Meeting and Luncheon will be held Wednesday, November 10, 2010, 12:00PM at The Red Blazer, 72 Manchester ST, Concord, NH.

**It is not too late to register**, just print, fill out and email or fax your registration form in **by Wednesday, October 27<sup>th</sup>** and **you can pay at the door**. You can print a form by following this link [http://www.nrra.net/PDF/2010\\_Annual\\_Meeting\\_Invite\\_web.pdf](http://www.nrra.net/PDF/2010_Annual_Meeting_Invite_web.pdf); or call Paula at the office at 1-800-223-0150 x20.